SELECTED DATA ON INDUSTRIAL LOAN COMPANIES, CALIFORNIA, 1971 TO 2007 a/ (Dollars in thousands)

						Premium		
		·	Consumer Loans c/		Commercial Loans c/		Finance Agencies c/	
			Number	Principal	Number	Principal	Number	Principal
	Total	Investment	of Loans	Amount of	of Loans	Amount of	of Loans	Amount of
Year	Assets b/	Certificates	Made	Loans Made	Made	Loans Made	Made	Loans Made
1971	\$456,632	\$307,393	170,330	\$328,597 d/			75,242	\$66,540
1972	523,969	344,209	199,737	381,595 d/			78,681	75,623
1973	542,939	381,150	189,278	358,728 d/			79,893	80,971
1974	560,343	420,069	179,473	351,119	1,359	\$17,987	81,645	86,655
1975	613,119	475,922	166,339	361,887	1,453	20,651	79,804	107,310
1976	687,399	537,212	202,104	428,453	25,467	106,897	19,057	43,303
1977	772,406	608,832	209,259	451,880	28,277	144,528	14,206	48,853
1978	875,928	678,918	209,884	509,688	30,320	175,828	17,849	63,160
1979	1,007,766	766,963	197,740	549,796	33,894	185,920	18,822	74,328
1980	1,120,406	857,038	155,747	448,205	39,367	231,007	22,521	85,678
1981	1,262,858	963,275	97,141	377,766	4,214	119,556	29,884	100,693
1982	1,630,687	1,266,241	114,501	513,202	4,020	165,059	22,964	101,072
1983	2,035,330	1,621,750	140,240	609,720	4,421	207,448	26,399	98,180
1984	2,325,240	1,896,856	94,777	558,180	4,612	223,684	21,843	110,495
1985	2,508,680	2,032,165	103,964	562,957	7,347	274,318	28,582	305,328
1986	2,677,784	2,172,610	107,620	651,828	3,046	210,821	29,669	420,856
1987	2,997,975	2,426,423	152,471	935,363	3,353	296,311	91,310	1,010,116
1988	3,624,578	2,972,660	131,188	1,193,194	4,227	456,274	113,773	1,040,359
1989	4,436,825	3,758,376	95,920	1,350,903	8,354	593,054	140,291	938,028
							Dron	nium

						Premium	
			Total Loar	Total Loans c/ e/		gencies c/	
			Number	Principal	Number	Principal	
	Total	Investment	of Loans	Amount of	of Loans	Amount of	
Year	Assets b/	Certificates	Made	Loans Made	Made	Loans Made	
1990	\$5,162,959	\$4,596,822	115,139	\$2,506,023	244,765	\$1,473,558	
1991	5,105,502	4,393,714	118,010	2,579,089	226,407	1,610,960	
1992	5,585,231	4,644,093	134,988	5,881,095	179,558	1,816,514	
1993	6,681,365	5,208,329	138,724	8,633,796	187,316	1,921,889	
1994	7,215,549	5,566,979	127,432	5,078,779	199,152	2,097,480	
1995	7,824,539	6,178,424	126,223	3,470,513	186,514	1,940,041	
1996	6,307,611	5,137,879	121,906	4,286,369	234,904	2,114,751	
1997	6,967,867	5,863,888	n.a.	5,671,357	n.a.	380,528	
1998	7,342,193	7,649,115	n.a.	7,342,193	n.a.	272,178	
1999	9,933,880	8,564,505	n.a.	8,385,826	n.a.	235,589	
2000	10,934,108	9,348,866	n.a.	9,217,418	n.a.	140,196	
2001	11,529,240	9,368,082	n.a.	9,960,289	n.a	180,025	
2002	12,606,944	9,296,958	n.a.	10,861,174	n.a.	205,185	
2003	13,446,171	9,609,899	n.a.	11,841,110	n.a.	392,978	
2004	14,701,013	10,624,440	n.a.	13,110,040	n.a.	342,590	
2005	17,263,515	12,570,536	n.a.	15,673,959	n.a.	518,422	
2006	17,332,450	15,398,509	n.a.	13,473,157	n.a.	n.a	
2007	12,152,135	10,430,096	n.a.	7,320,475	n.a.	1,319,097	

a/ Industrial loan companies are licensed lenders who are exempt from the usury law and who make unsecured and secured loans. This Schedule does not include mortgage bankers licensed under the Industrial Loan Law. b/ As of December 31st. From 1971-1984, total assets include thrift companies, non-thrift companies and premium

finance companies. Beginning with 1985, total assets do not include premium finance companies.

From 1997 forward, data refer to total loans on the books at year end.

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c/ Prior to 1997, data refer to loans made during the year.

d/ Includes commercial loans.

e/ Total loans made - includes both consumer and commercial loans. Department of Corporations did not require a breakdown beginning in 1990.

n.a. Not available